## Clear Lake Real Estate

**Debbie Russell**, Realtor® UTR-Texas Realtors®

GRI Graduate Real Estate Institute CBR Certified Buyers Representative CSS Certified Short Sales Negotiator

**CNE Certified Negotiation Expert** 

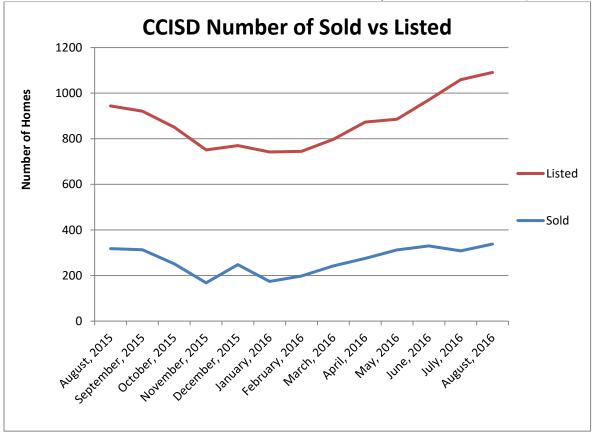
**Direct 281-910-2001** Office 17000 El Camino Real, Ste 107, Houston, TX

email me: sold@debbierussell.com



## **Market Trend for CCISD**

Chart below showing the relationship of number of homes sold each month compared to the number of homes for sale that same month. 2016 continues with CCISD in an Extreme Seller's Market overall, with a clearly defined split above the \$400-500k price level. More than ever, you need the help of a full time professional Realtor that understands the market. Call me for a personal evaluation. (281-910-2001)



Listed below are residential home sales monthly in the Clear Creek ISD, and a yearly comparison. As you can see from the monthly analysis, we are showing a clear upward trend since 2010. NASA has been hit hard, but rebounding, and new business development around Clear Lake is going strong. We should be encouraged with all the new business that is coming in to the area. Let's hope the new jobs are high paying ones. With fewer homes on the market, and increased sales, the market has become a seller's market. We need more inventory to return to a balanced market. Strong markets in either direction are NOT a good thing.

**↓** MORE **↓** 

**Very Important** 

Monthly Sales, Yearly Sales, Median Sales Prices

## **Clear Lake Real Estate**

**Debbie Russell**, Realtor® UTR-Texas Realtors®

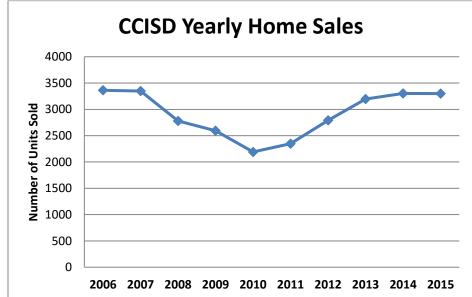
GRI Graduate Real Estate Institute CBR Certified Buyers Representative CSS Certified Short Sales Negotiator

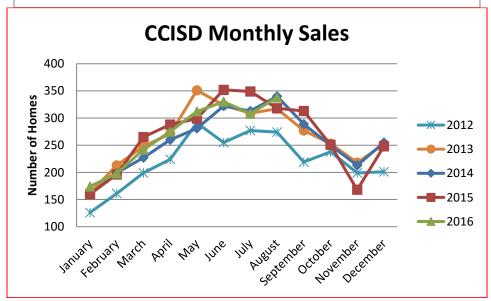
**CNE Certified Negotiation Expert** 

**Direct 281-910-2001** Office 17000 El Camino Real, Ste 107, Houston, TX

email me: sold@debbierussell.com







 $\downarrow$  MORE  $\downarrow$ 

**Very Important Pricing Data** 

## Clear Lake Real Estate

**Debbie Russell**, Realtor® UTR-Texas Realtors®

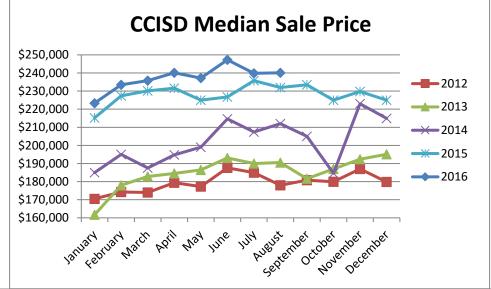
GRI Graduate Real Estate Institute
CBR Certified Buyers Representative
CSS Certified Short Sales Negotiator

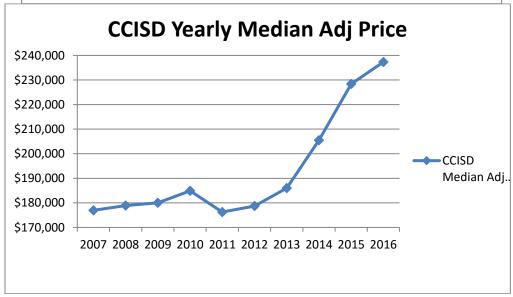
CNE Certified Negotiation Expert **Direct 281-910-2001** Office 17000 El Camino Real, Ste 107, Houston, TX

email me: **sold@debbierussell.com** 



Price levels are way **UP.** So much so, I've added price points to my chart, <u>again</u>. June, 2016 shows yet another price increase! The market basic of too little inventory (supply) to meet need (demand) will continue to force median prices up. Prices are increasing ever faster. <u>NOW is the time to put your home on the market</u>. Want to know how to get your home ready to SELL, call or email me.





Debbie Russell ... Quietly Doing Things the "Right Way" since 1992 ... (281)-910-2001